

Hotel information

Our March conference of the National Christian School Association will be held at the Wynfrey Hotel (www.wynfrey.com) in Birmingham, AL. If you click on the hotel link in the last sentence you will be taken to the home page of the hotel. Look on the left for the "Quick Reservations" button. Click on it and a calendar, boxes for the number in the room and a place for a group code will pop up. Enter the NCSA's code: 1BB9LD.

Second, the cutoff is now February 24. BUT I strongly urge you to act before then to get the type of room you want and to get the rate if we run close on rooms. This year, as in every other year, the rules of the rate discount are first that the deadline must be met and, second, if they do not think we will meet our quota, they can start moving rooms back into the general inventory. They also can ask us to give back meeting rooms to be resold if our pickup is slow. If everyone decides to act on the last day, we will not have the rooms, as they will already be back in inventory. This is part of our agreement with the hotel in exchange for their being no attrition clause (a penalty for not filling our quota). Getting a hotel to agree to that is a big negotiation and, since there is no penalty on our part, they have the right to see rooms at their rate if we don't respond in good numbers by mid-February.